



## TRUST FRS FOR MANAGED THEATER IT AS A SERVICE

By partnering with FRS, you are backed by a deep bench of specialists for every aspect of the Theater Business. FRS brings the most up-to-date IT support capabilities to your daily theater functions to monitor, manage and secure your data and ensure the best experience possible for your team and guests.

For a Flat Monthly fee, FRS's Managed Theater IT Service delivers Service Level Agreement (SLA) driven support with a single focus: integrating and keeping all of the automated technology systems in a steady state of operation. The service includes:

- Highly Skilled and certified IT personnel, both remote and onsite, to proactively monitor and catch any issues
- State of the art ticketing system to communicate and track all of your technology issues. This allows your FRS team to assess and manage any re-occurring equipment or vendor issues with documented reporting to address and leverage your vendors efficiently
- Project management of integrating all of the 3rd party technologies providing your management team more operational efficiency
- Access to FRS's deep knowledge of 60+ years of experience in theater operations and technology fields
- Quarterly meetings with key management to validate your technology roadmap



**Managed Theater IT as a Service** is an essential element in FRS's suite of technology solutions that helps clients and their in-house staff achieve efficiencies with our unique integrated technologies. FRS Pros has established a proven reputation in streamlining Theater technologies to enhance management and staff in their commitment to provide an

## FRS PRO'S APPROACH TO MANAGED THEATER IT AS A SERVICE

**Service Desk** allows FRS to address IT support issues remotely, freeing your team from day-to-day firefighting to focus on strategic issues. FRS service desk professionals can provide the service level you need, starting with routine maintenance on a host of client devices: updates, patches, software installation, and other tasks. If necessary, we can escalate to Level III onsite diagnostics and troubleshooting. With Service Desk on the job, your in-house personnel have more time to generate added business and focus on the guest experience.

**Finding The Issues BEFORE You Know** by utilizing FRS Pros' remote monitoring and management (RMM) services to proactively monitor your complex and diverse IT environments, 24/7. FRS can identify, troubleshoot, and remediate issues remotely before a problem can impact your operation when it matters the most...**Blockbuster weekend!**



*Get Proactive, Call Us TODAY! 561-795-2000*

[www.frspros.com](http://www.frspros.com) | [info@frspros.com](mailto:info@frspros.com)



Complete IT Support  
2017.1 Rev A



We are the Ticket to taking technology to the next level!



### Our Collaboration...

Our blended approach is to enrich your team with FRS' multifaceted staff, giving you full access to our certified engineers to augment your existing talents and IT capabilities. For times when you need specialized professional expertise—anything from installing servers, to integrating your POS show schedule to your projector TMS—we will collaborate and manage all your moving parts and systems to create a perfect synergy of configurations and automation, ultimately giving you peace of mind.

### The case for FRS Pros' Managed Theater IT as a Service

Consider this side-by-side comparison between your in-house support infrastructure and outsourcing FRS Pros:

There's more: an ongoing relationship with FRS for Managed Theater IT Automation gives you a trusted advisor that has a relationship with top talent in the technology industry. FRS can help provide insight on technology trends, in advance, to make intelligent investment choices. Insight that you would have to hire an outside consultant to procure, FRS provides that as a part of our services.

Take into account the true total cost of ownership—and the advantages of having a trusted long-term advisor—and Managed Theater IT Automation emerges as a logical choice for organizations that understand the value of comprehensive unified technologies

In-House (Systems Engineer)	Outsource/Benefits
<b>Base: \$60,000/Year (approx. \$5,000/month)</b>	<b>1st location for as little as \$995/month*</b>
<b>Payroll Burden—ADD: 20%</b>	<b>Not Applicable</b>
<b>Personnel Management—ADD: 10%</b>	<b>Not Applicable</b>
<b>Monitoring Tools—ADD \$10K - \$100K</b>	<b>Included</b>
<b>8x5 only!</b>	<b>24x7x365</b>
<b>No CIO Advisory</b>	<b>Included</b>
<b>No Service Level Agreement</b>	<b>SLA-Driven Agreement</b>
<b>No Quarterly Performance Review</b>	<b>Included</b>
<b>Cash Out Bi-monthly</b>	<b>Cash Out: Quarterly (Cash Preservation)</b>
<b>Individual: Experience/Certification/skills</b>	<b>Access to Bench of Highly-skilled, specialized senior engineers</b>
<b>Intangible Cost: HR Issues</b>	<b>Not Applicable</b>

\* Introductory Price, not to be combined with any other discounts or offers.

### YOU ARE READY FOR FRS MANAGED THEATER IT AS A SERVICE IF...

- You can't predict IT support Costs
- In-house personnel/IT are spread too thin fighting fires, with little time to address strategic and core initiatives like helping your Guests or training your staff!
- Its hard to find and keep good technical talent... where have all the projectionists gone?
- The health and integrity of your network relies too heavily on one or two individuals or multiple vendors that are worried about their business and not yours!
- You feel like you are "running in place" for lack of a solid technology roadmap.
- Individual and segmented vendor supported solutions never provide a comprehensive solutions for all theater systems and technologies.



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